

## CORE BOND ESG

- Style: Multi-Sector Bond
- Approach: Active; Top Down/Bottom Up
- Benchmark: Bloomberg Aggregate Bond Index
- Inception: 1/1/2019
- Strategy Assets: \$201 MM

## INVESTMENT PHILOSOPHY

We believe that our flexible multi-sector approach takes advantage of the relative valuations among distinct bond sectors, and provides greater opportunities to generate income and capital appreciation, while helping to manage risk in changing economic environments. We also believe that companies with positive ESG characteristics are more likely to reduce external costs and promote better long-term outcomes for all stakeholders.

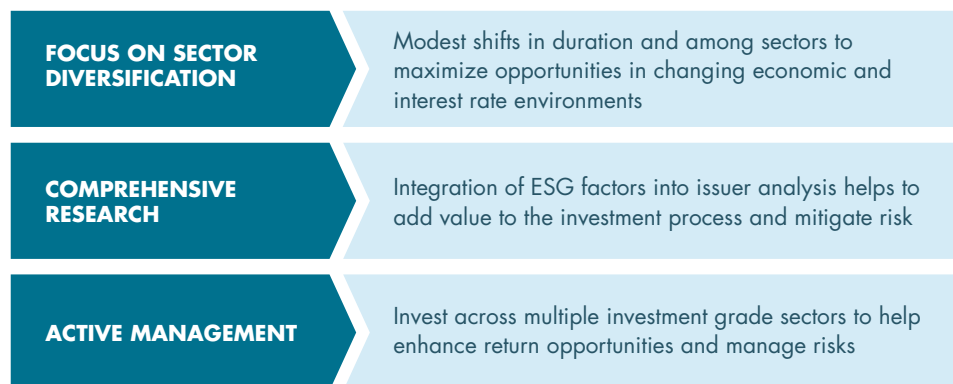
## ABOUT OUR FIRM

GW&K is a dynamic investment management firm that offers active equity and fixed income investment solutions to meet the needs of a diverse client base. At our core is an entrepreneurial spirit of innovation, a desire to help educate our clients and a level of service that is hard to come by. Our founding principles of applying rigorous fundamental research, focusing on quality and maintaining a long-term view still guide our investment process today.

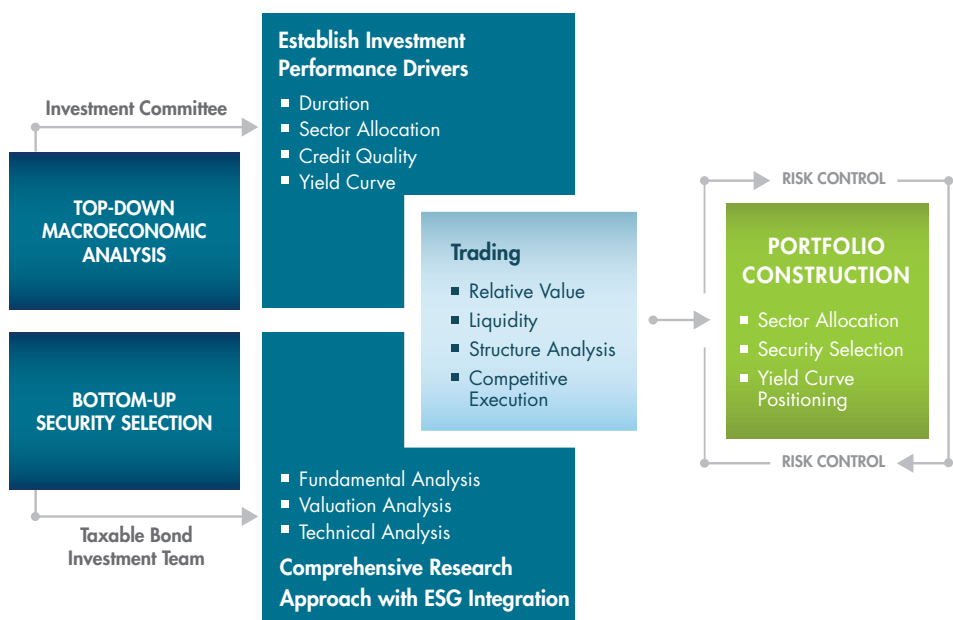
- Founded in 1974
- \$55 Billion Under Management
- Individually Managed Accounts
- Serving Individuals and Institutions

*All data as of September 30, 2021*

## STRATEGY HIGHLIGHTS



## INVESTMENT PROCESS



### TOP-DOWN ANALYSIS

- Analysis of business cycle, valuation trends and market technicals
- Analysis guides outlook on market, sector allocation

### BOTTOM-UP SELECTION

- Quantitative and qualitative research techniques with an emphasis on ESG factors
- Search for companies with solid business models, the ability to generate cash and positive ESG characteristics

### PORTFOLIO CONSTRUCTION

- Managers construct fully diversified portfolios that reflect their economic views
- Credit research with careful adherence to risk control, including assessment of ESG factors

## RECOGNITION OF OPPORTUNITY

- We seek companies with above average and/or improving ESG profiles
- We seek companies that maintain sustainable competitive advantages and may benefit from emerging cyclical or secular drivers
- We seek to identify companies that are undervalued due to temporary or discrete events
- We seek AAA mortgage pass throughs that offer high total return potential and minimized risk

## INVESTMENT TEAM

### MARY F. KANE, CFA

Partner  
Portfolio Manager  
Investment Professional Since 1982  
Joined GW&K 2005  
AB, Wheaton College  
MBA, Boston University

### STEPHEN J. REPOFF, CFA

Principal  
Portfolio Manager  
Investment Professional Since 2004  
Joined GW&K 2013  
BA/BS, Boston University  
MSF, Boston College

### NANCY G. ANGELL, CFA

Partner  
Co-Director, Fixed Income  
Investment Professional Since 1984  
Joined GW&K 1984  
AB, Duke University  
MBA, Boston University

### JOHN B. FOX, CFA

Partner  
Co-Director, Fixed Income  
Investment Professional Since 1990  
Joined GW&K 1990  
BA, Boston College  
MBA, Boston University

15 Taxable Bond Investment Professionals Averaging 18 Years Experience

## A DISCIPLINED APPROACH TO PORTFOLIO CONSTRUCTION & RISK MANAGEMENT

### RISK MANAGEMENT

- Monitor portfolio's duration, credit quality, sector over/underweightings relative to benchmark
- Monitor credits for changes in fundamentals, valuation, technicals and ESG profile
- We will sell securities that get downgraded to below investment grade

### SECTOR ALLOCATION GUIDELINES



### TYPICAL AVERAGE CREDIT QUALITY

A+

### DURATION GUIDELINES

+ / - 20% of the Bloomberg Aggregate Bond Index

### AVERAGE # OF HOLDINGS

40 - 80

## COMPREHENSIVE RESEARCH WITH AN EMPHASIS ON ESG FACTORS

Comprehensive research by our seasoned team is central to our investment process and risk management approach. While researching new securities our team focuses on fundamental, valuation, technical and ESG analysis.



### ENVIRONMENTAL

Pursue policies and programs that promote usage of water, carbon, and toxic materials that is responsible and sustainable over the long term.

- Carbon emissions
- Hazardous waste and emissions
- Water stress
- Chemical safety
- Natural resources
- Sustainable technologies



### SOCIAL

Pursue policies and programs that promote employee engagement and welfare, along with the health and safety of employees and the surrounding community.

- Human rights
- Labor relations
- Employee safety
- Product safety
- Data security and privacy
- Community relations



### GOVERNANCE

Well-structured board with governance practices that promote fair compensation and balance the needs of all stakeholders.

- Business ethics
- Board management and quality
- Board structure
- Compensation practices
- Financial reporting
- Stakeholder governance