

PROFILE | THIRD QUARTER 2021 ENHANCED CORE BOND STRATEGY

ENHANCED CORE BOND

- Style: Multi-Sector Bond
- Approach: Active; Top Down/Bottom Up
- Benchmark: Bloomberg Aggregate Bond Index
- Inception: 10/1/1999
- Strategy Assets: \$1,712 MM

INVESTMENT PHILOSOPHY

We believe that our multi-sector approach takes advantage of the relative valuations among distinct bond sectors, provides greater opportunities to generate income and capital appreciation, while helping to manage risk in changing economic environments. We aim to enhance riskadjusted performance by seeking what we believe are the best investments among Treasuries, Agencies, Mortgage-Backed Securities and Corporate Bonds and by investing in high yield bonds.

ABOUT OUR FIRM

GW&K is a dynamic investment management firm that offers active equity and fixed income investment solutions to meet the needs of a diverse client base. At our core is an entrepreneurial spirit of innovation, a desire to help educate our clients and a level of service that is hard to come by. Our founding principles of applying rigorous fundamental research, focusing on quality and maintaining a long-term view still guide our investment process today.

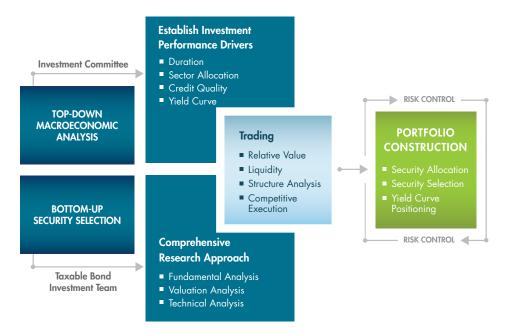
- Founded in 1974
- \$55 Billion Under Management
- Individually Managed Accounts
- Serving Individuals and Institutions

All data as of September 30, 2021

STRATEGY HIGHLIGHTS



INVESTMENT PROCESS



TOP-DOWN ANALYSIS

- Analysis of business cycle, valuation trends and market technicals
- Analysis guides outlook on market, sector allocation

BOTTOM-UP SELECTION

- Quantitative and qualitative research techniques
- Search for companies with solid business models and the ability to generate cash

PORTFOLIO CONSTRUCTION

- Managers construct fully diversified portfolios that reflect their economic views
- Credit research with careful adherence to risk control
- We seek companies that maintain sustainable competitive advantages and may benefit from emerging cyclical or secular drivers
- We seek to identify companies that are undervalued due to temporary or discrete events
- We seek AAA mortgage pass throughs that offer high total return potential and minimized risk

RECOGNITION OF OPPORTUNITY



INVESTMENT TEAM

MARY F. KANE, CFA

Partner Portfolio Manager Investment Professional Since 1982 Joined GW&K 2005 AB, Wheaton College MBA, Boston University

STEPHEN J. REPOFF, CFA

Principal Portfolio Manager Investment Professional Since 2004 Joined GW&K 2013 BA/BS, Boston University MSF, Boston College

NANCY G. ANGELL, CFA

Partner Co-Director, Fixed Income Investment Professional Since 1984 Joined GW&K 1984 AB, Duke University MBA, Boston University

JOHN B. FOX, CFA

Partner Co-Director, Fixed Income Investment Professional Since 1990 Joined GW&K 1990 BA, Boston College MBA, Boston University

15 Taxable Bond Investment Professionals Averaging 18 Years Experience

A DISCIPLINED APPROACH TO PORTFOLIO CONSTRUCTION & RISK MANAGEMENT

SECTOR ALLOCATION	Treasuries		00/ 600/	
GUIDELINES			0% - 60%	
	Govt Related		0% - 60%	
	MBS & Securitized		15% - 60%	
	Investment Grade Corporates		10% - 50%	Total Corporate
	High Yield Corporates	0% - 20%		Bonds: 10% - 70%
Pical Average credit Quality	A			
DURATION GUIDELINES	+ / - 20% of the Bloomberg Aggregate Bond Index			

COMPREHENSIVE RESEARCH

Comprehensive research by our seasoned team is central to our investment process and risk managed approach. While researching new securities, our team focuses on fundamentals, valuation, and technicals.

Fundamentals

Our research begins with an extensive review of financial trends, cash flow, liquidity, as well as customer and supplier relationships. Assessing the quality of management is also a key component of our research process. Competitor and market analysis yields important insights on industry growth trends, and keeps us informed of relevant regulatory, technological and environmental concerns. Our research includes a thorough examination of a bond's characteristics.

Valuation

We study historical spreads relative to industry peer group, and similar quality credits to identify those that are trading cheap or rich. We estimate valuations based upon current fundamentals and technicals. The team utilizes Bloomberg Analytics throughout the research process.

Technicals

We assess factors such as M&A, shareholder friendly activities and supply considerations. We examine covenants to ensure protection of bondholder rights. The team also reviews the mortgage back security supply outlook and investor demand before making relevant decisions.