

SHORT-TERM FOCUSED HIGH INCOME STRATEGY HIGHLIGHTS

- Style: Corporate Bond
- Approach: Active; Top Down/Bottom Up
- Benchmark: Bloomberg U.S. High Yield BB 1-5 Year Index
- Inception: 9/1/2017
- Strategy Assets: \$101 MM

INVESTMENT PHILOSOPHY

We believe that by actively managing a diversified portfolio of short-term, non-investment grade corporate bonds, we can generate higher total return over the long term while assuming manageable levels of risk. We look to invest in companies that we believe offer the best risk-adjusted value.

ABOUT OUR FIRM

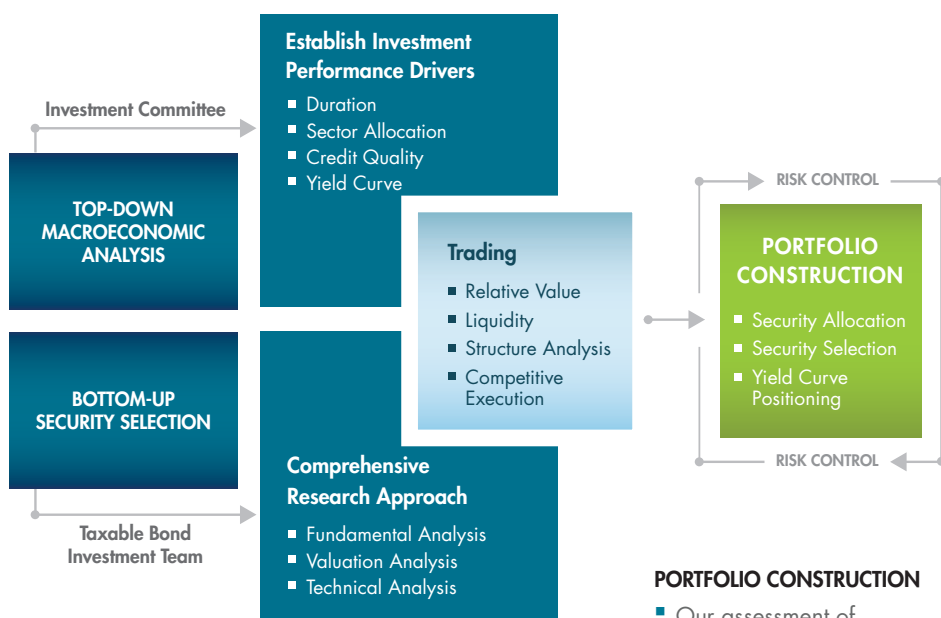
GW&K is a dynamic investment management firm that offers active equity and fixed income investment solutions to meet the needs of a diverse client base. At our core is an entrepreneurial spirit of innovation, a desire to help educate our clients and a level of service that is hard to come by. Our founding principles of applying rigorous fundamental research, focusing on quality and maintaining a long-term view still guide our investment process today.

- Founded in 1974
- \$55 Billion Under Management
- Individually Managed Accounts
- Serving Individuals and Institutions

All data as of September 30, 2021



INVESTMENT PROCESS



TOP-DOWN ANALYSIS

- Analysis of business cycle, valuation trends and market technicals
- Analysis guides outlook on market, sector allocation

BOTTOM-UP SELECTION

- Quantitative and qualitative research techniques
- Prefer improved balance sheet strength and liquidity from BB and B issuers

PORTFOLIO CONSTRUCTION

- Our assessment of macroeconomic conditions and relative valuations guides allocation between high yield and investment grade bonds
- Augment our proprietary credit analysis with independent research

RECOGNITION OF OPPORTUNITY

- We seek companies that maintain sustainable competitive advantages and that may benefit from emerging cyclical or secular drivers
- We seek to identify companies that are undervalued due to temporary or discrete events
- We focus on income as a primary source of return rather than price appreciation, which can be more volatile

INVESTMENT TEAM

MARY F. KANE, CFA

Partner
Portfolio Manager

Investment Professional Since 1982
Joined GW&K 2005
AB, Wheaton College
MBA, Boston University

STEPHEN J. REPOFF, CFA

Principal
Portfolio Manager

Investment Professional Since 2004
Joined GW&K 2013
BA/BS, Boston University
MSF, Boston College

NANCY G. ANGELL, CFA

Partner
Co-Director, Fixed Income

Investment Professional Since 1984
Joined GW&K 1984
AB, Duke University
MBA, Boston University

JOHN B. FOX, CFA

Partner
Co-Director, Fixed Income

Investment Professional Since 1990
Joined GW&K 1990
BA, Boston College
MBA, Boston University

15 Taxable Bond Investment Professionals Averaging 18 Years Experience

A DISCIPLINED APPROACH TO PORTFOLIO CONSTRUCTION & RISK MANAGEMENT

RISK MANAGEMENT	<ul style="list-style-type: none"> Monitor portfolio's duration, credit quality, and active sector weightings Monitor credits for changes in fundamentals, valuation and technicals
SECTOR ALLOCATION GUIDELINES	<ul style="list-style-type: none"> Focus on corporate bonds May opportunistically invest in Treasuries and/or Government Related securities if market conditions warrant
TYPICAL AVERAGE CREDIT QUALITY	BB
MATURITY GUIDELINES	Holdings will typically have a maximum maturity of 5 years
AVERAGE # OF HOLDINGS	40 - 60

COMPREHENSIVE RESEARCH

Comprehensive research by our seasoned team is central to our investment process and risk managed approach. While researching new securities, our team focuses on fundamentals, valuation, and technicals.

Fundamentals

Our research begins with an extensive review of financial trends, cash flow, liquidity, as well as customer and supplier relationships. Assessing the quality of management is also a key component of our research process. Competitor and market analysis yields important insights on industry growth trends, and keeps us informed of relevant regulatory, technological and environmental concerns. Our research includes a thorough examination of a bond's characteristics.

Valuation

We study historical spreads relative to industry peer group, and similar quality credits to identify those that are trading cheap or rich. We estimate valuations based upon current fundamentals and technicals. The team utilizes Bloomberg Analytics throughout the research process.

Technicals

We assess factors such as M&A, shareholder friendly activities and supply considerations. We examine covenants to ensure protection of bondholder rights. The team also reviews the mortgage back security supply outlook and investor demand before making relevant decisions.